

Message Text

UNCLASSIFIED

PAGE 01 SURABA 00642 030831Z

20

ACTION EA-09

INFO OCT-01 ISO-00 EB-07 /017 W
----- 108172

R 030756Z OCT 75
FM AMCONSUL SURABAYA
TO USDOC WASHDC
INFO SECSTATE WASHDC 0689
AMEMBASSY JAKARTA
AMCONSUL MEDAN

UNCLAS SURABAYA 0642

E.O. 11652: N/A

TAGS: BTIO, BEXP, ID

SUBJECT: BUSINESS PROPOSAL: P.T. KEDAWUNG SUBUR, SURABAYA

REFS: A. SURABAYA 0291, 7/10/74
B. SURABAYA 0137
C. USDOC 14888

1. P.T. KEDAWUNG SUBUR INDUSTRIAL LTD, SURABAYA, IS
STILL INTERESTED IN CONTRACT FOR A SODA ASH TURNKEY
PROJECT WITH DIAMOND SHAMROCK CO., OHIO. ANNUAL CAPACITY
80,000 METRIC TONS. DENSE QUALITY. SOLVAY PROCESS.DD

2. SINCE BOTH
HOOKER CHEMICAL AND DIAMOND SHAMROCK HAVE
REPS PLANNING TO CALL ON P.N. SODA WARU, THEY MAY ALSO
WANT TO VISIT KEDAWUNG SUBUR. REQUEST YOU ADVISE BOTH
MR. RAMSAY OF HOOKER AND MR. V.H. THOMAS OF ELECTRODE CO.
OF THIS OPPORTUNITY. KEDAWUNG SUBUR IS NOT YET
COMMITTED TO ANY COMPANY FOR THIS PROJECT, AND HAS
EXPRESSED PREFERENCE FOR DEALING WITH AMERICAN FIRM.

3. CONSULATE WILL PROVIDE ALL APPROPRIATE ASSISTANCE
TO VISITORS IF WE CAN BE NOTIFIED OF NEEDS.
HOWLAND

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 03 OCT 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975SURABA00642
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750343-0704
From: SURABAYA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19751086/aaaacyvj.tel
Line Count: 51
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 SURABAYA 291
Review Action: RELEASED, APPROVED
Review Authority: SmithRJ
Review Comment: n/a
Review Content Flags:
Review Date: 25 SEP 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <25 SEP 2003 by MaustMC>; APPROVED <19 FEB 2004 by SmithRJ>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: BUSINESS PROPOSAL: P.T. KEDAWUNG SUBUR, SURABAYA
TAGS: BTIO, BEXP, ID
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006